



# 2019 1<sup>st</sup> CMC Presentation

21 March 2019

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Factors	Comments
<p><b>Market Sensitization</b></p>	<ul style="list-style-type: none"> <li>▪ Working with the regulators to develop clear rules on playing in the commodities space</li> <li>▪ Continuous engagement with capital market players on creating investable products/ alternative asset class</li> <li>▪ Organizing trainings on how to trade commodities and innovative approaches to investing in commodities</li> </ul>
<p><b>Use of Technology</b></p>	<ul style="list-style-type: none"> <li>▪ Creation of a sound technology infrastructure with real time trading data, where transactions can occur efficiently, with trust embedded</li> <li>▪ Creating an effective and transparent platform to address all concerns and ensure solutions are feasible</li> </ul>
<p><b>Collaboration with Partners</b></p>	<ul style="list-style-type: none"> <li>▪ Leveraging off other exchanges to bridge the gap between the capital markets and commodities market</li> <li>▪ Leveraging off regulators and clearing houses to ensure fast and efficient settlement of trades and strong contract enforcements</li> <li>▪ Leveraging off relationships with offtakers to ensure constant demand of grains and promote standardization</li> <li>▪ Leveraging off partnerships with associations, groups and committees to design products and trainings in line with their needs</li> <li>▪ Leveraging off partnerships with media houses to promote low cost marketing for commodities investing</li> </ul>

- Market Data Systems – trust system which creates efficiency and increase in trade flows.
- Trading Platform - price discovery and transparency.
- Commodities Index - first of its kind, tracks the price of maize, soybeans and paddy rice.
- Financial Inclusion - transforming traditionally “unbankable” segments of the agricultural value chain to bankable segments.
- Market Infrastructure - agricultural risks are efficiently measured, managed, and priced.

Thank You...