



2021 Capital Market Committee Meeting

Ayodeji Balogun



>13K downloads



>NGN10 Billion
turnover in its first year



Won the Apps Africa
Innovation Award 2020
for Agritech & Foodtech



Listed cashew nut on
COMX



Volume trade since inception: 34,429.94 contracts

Value: NGN142,907,169.65 (Contract)
Deals: 220

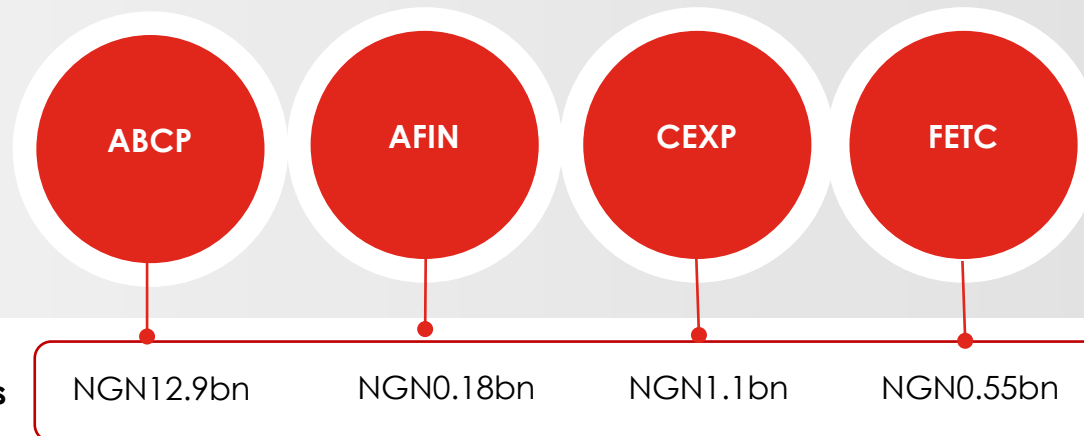


Commercial Papers Listed (Conventional + Ethical – c.NGN25 Billion)
Notes Traded (Conventional + Ethical) – c.NGN3 Billion

Spot & OTC Turnover YTD – c. NGN28 Billion

Spot & OTC Contracts Traded YTD – c.800,000 Contracts

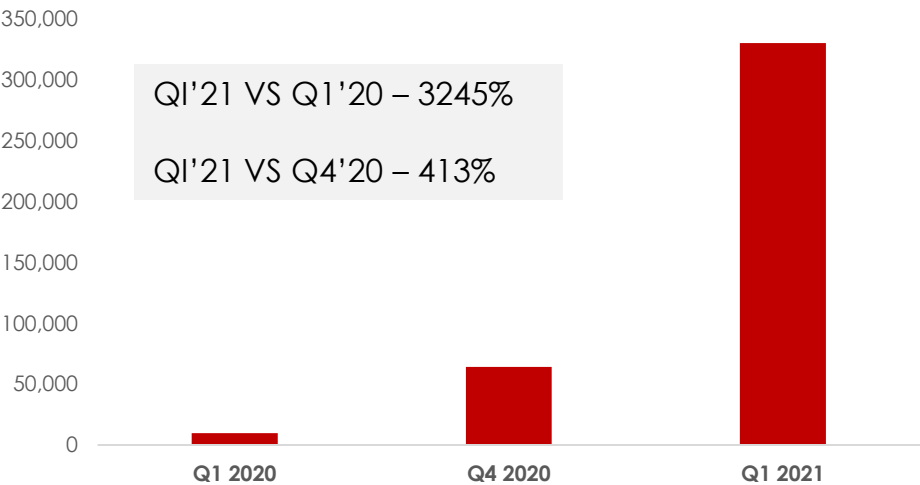
Financial Products listed on COMX



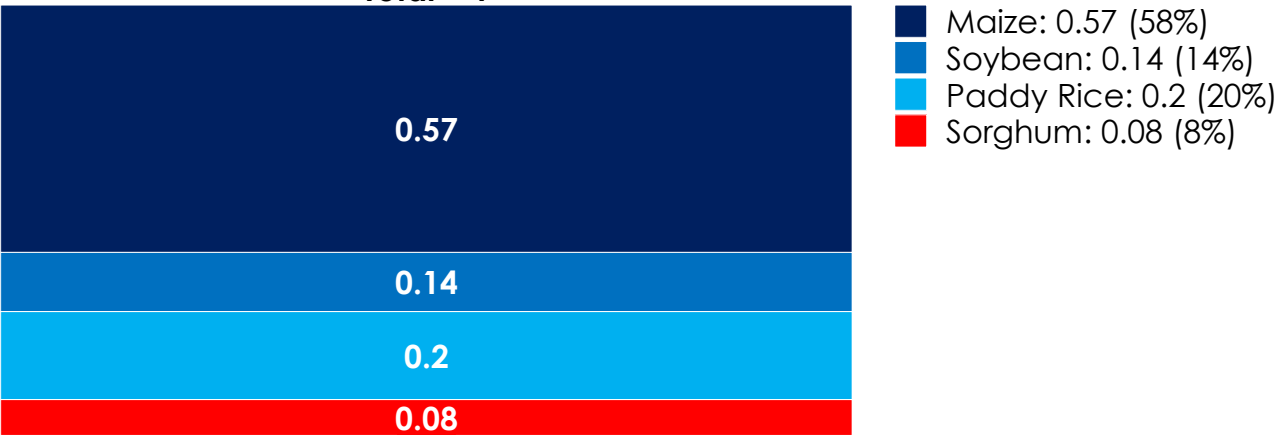
Amount Payable to Investors

Increased transaction activities on the exchange

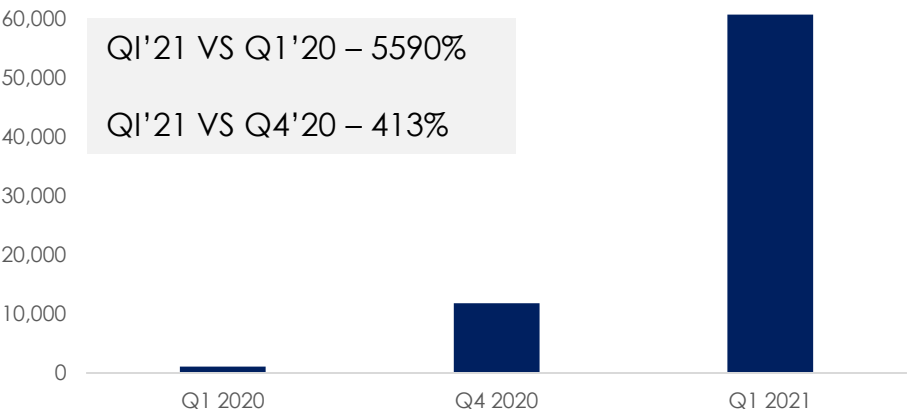
Aggregate Volumes traded (MT)



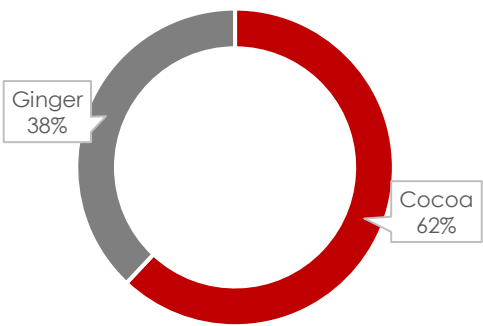
ACI Index Composition
Total = 1



Aggregate value of transactions (NGN'000)



AEI Index Composition

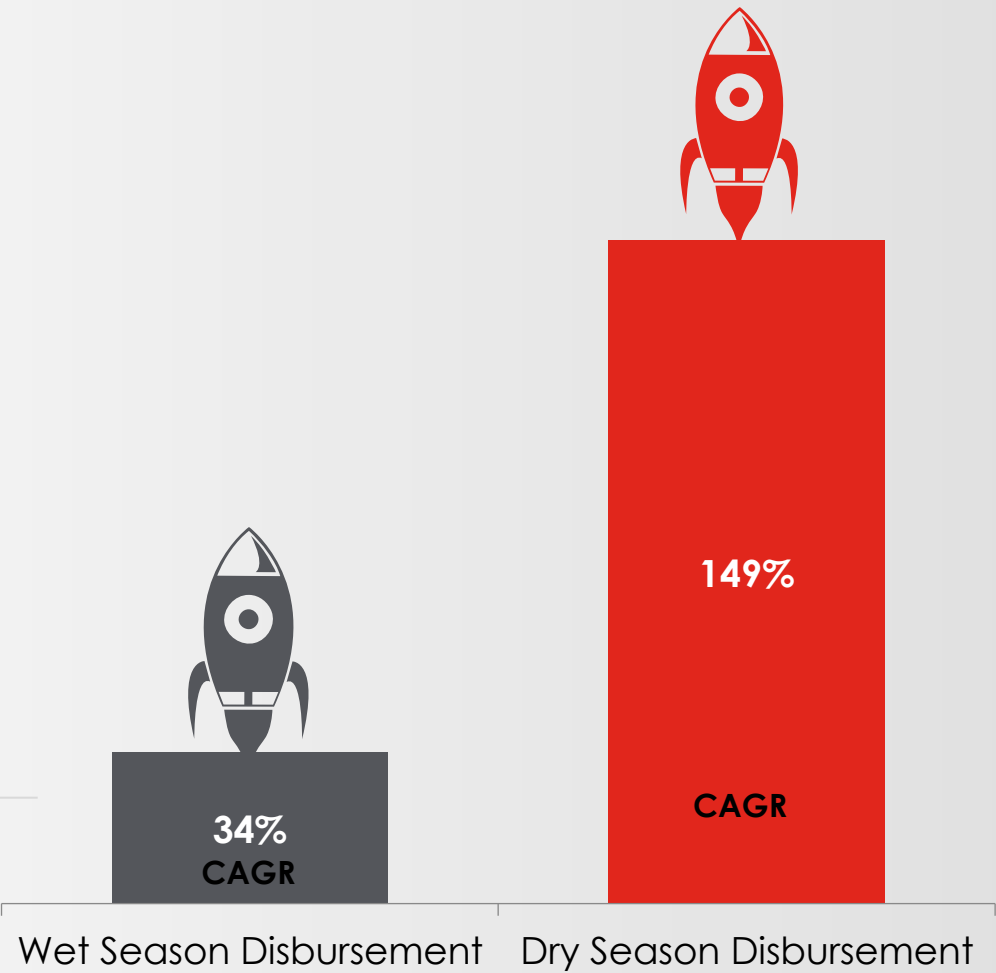
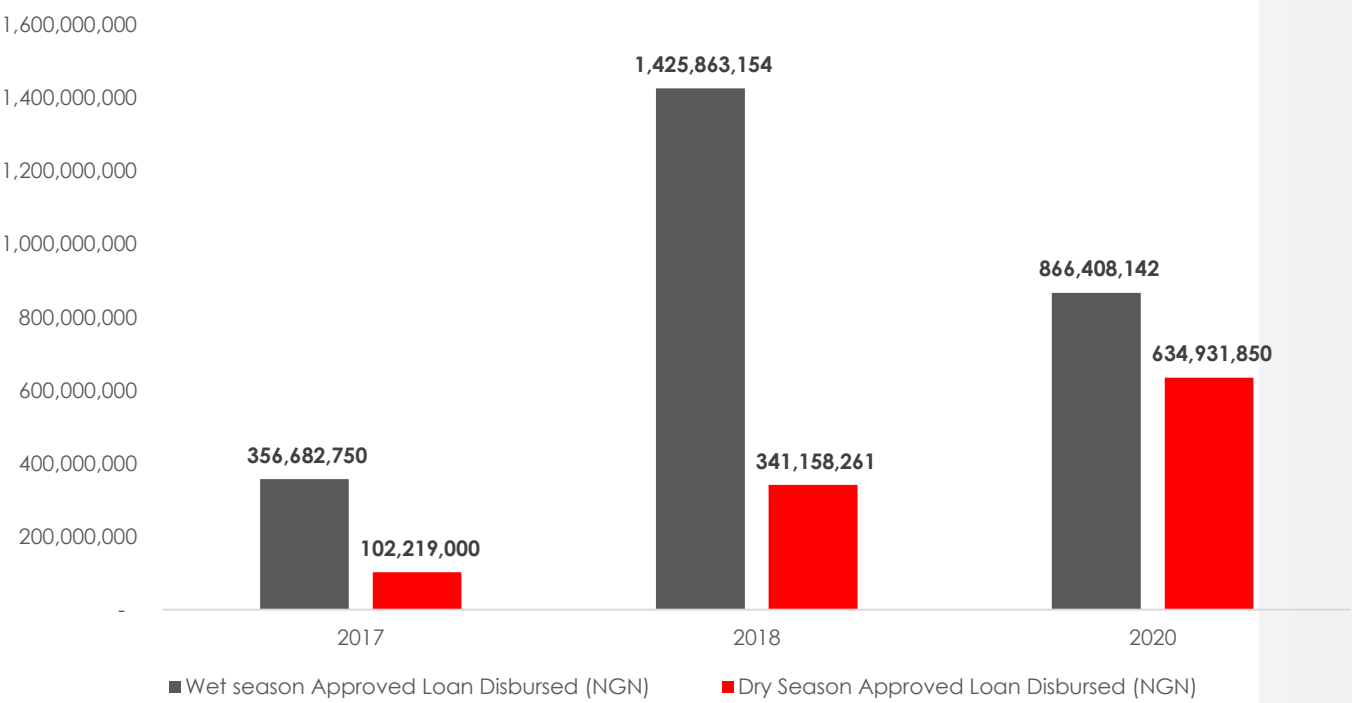


Researches are ongoing to deepening the market with derivative products on commodities such as gold, oil etc. Power, Energy inclusive

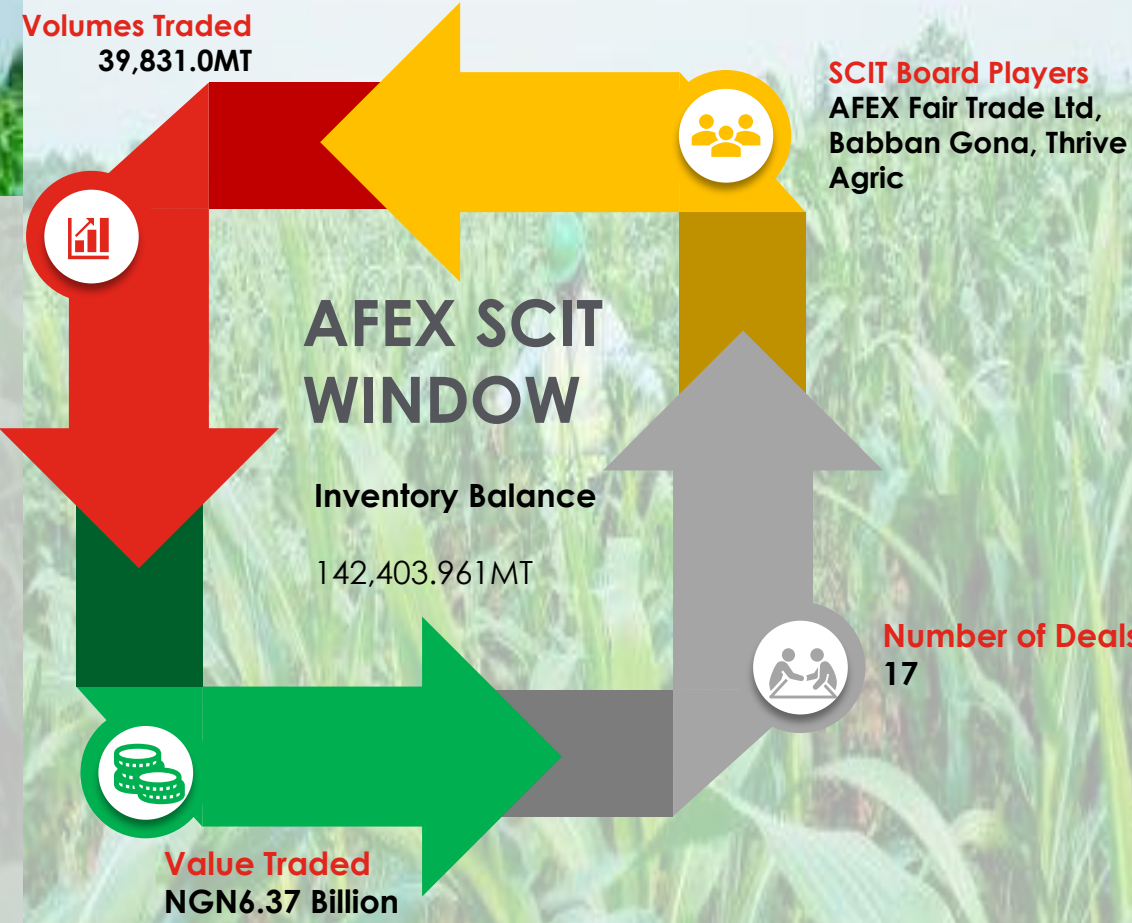
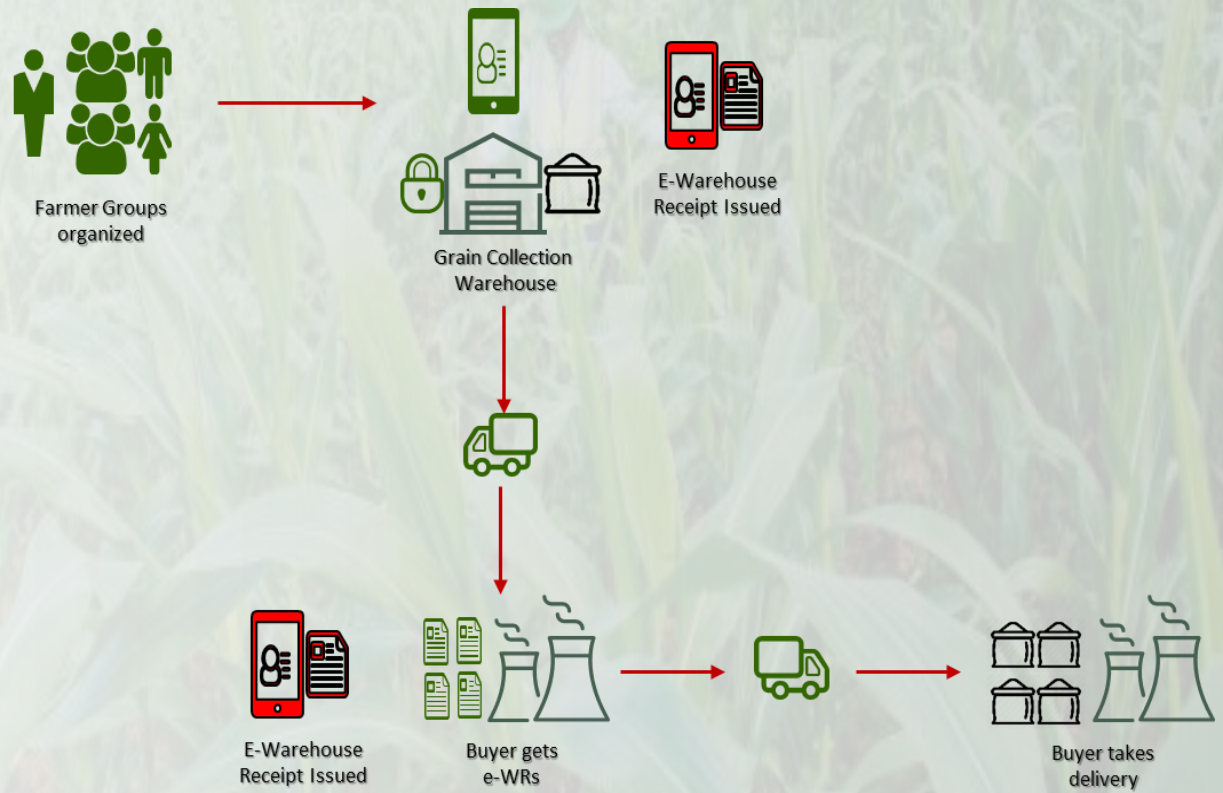
Potential inclusions this year;
Sesame, Cashew

Input loans activities over the years

AFEX Approved Disbursed Loans (NGN)



AFEX Special Commodity Intervention Trading Window Transactions



AFEX unlocking capital and deepening capital market



AFEX quest to help players hedge against risk – Derivatives as a tool

Objectives



- Unlock additional sources of finance in agric sector
- Assessment of commodities market and business environment validation
- Develop products and services; risk management strategies

Steps Taken



- As a partner of the Nigeria Agribusiness Investment Activity (the Activity), we requested support in procuring the services of capital market product development experts
- AFEX recruited two external consultants

Findings



- Government has not regulated the price of commodities for over 7 years by setting the price, but it has influenced the trading ranges by controlling exports and imports
- By developing a liquid commodity derivatives exchange the value to financiers to use these instruments to offset their price risk should improve access to financing commodities across all stakeholders in the value chain
- Production of agricultural commodities creates a wonderful opportunity for a more structured and developed derivatives marketplace
- There are sufficient market participants on both the buy and sell side of the market to support a vibrant and dynamic derivatives exchange

Deepening understanding of the commodities market - Trainings and engagements



Commodities Trading Training

Beneficiaries

- Lotus capital (August 2020)
- FSDH (October 2020)
- CBAN (November 2020)
- Cardinal Stone (November 2020)



How to make money trading commodities

Beneficiaries

- The public (March 2021)



Driving economic growth in Nigeria: Commodities as a catalyst

Beneficiaries

- Fund Manager Association of Nigeria (March 2021)



AFEX Commodities Market Training

Beneficiaries

- Agramondis (April 2021)



MoU with ANAN

Strong and Growing
Relationships With
CMOs & Financial
Institutions

Sankore

AFRINVEST



piggyvest

Lotus Capital
HALAL INVESTMENTS

ZEDCREST
CAPITAL LIMITED

GREENWICH
TRUST LIMITED

WCM
WCM Capital Limited

Sterling Bank

FBNQuest
Asset Management

Mainstreet Bank
CAPITAL LIMITED

VETIVA
CAPITAL MANAGEMENT

LeadCapital Plc

FUND MANAGERS
ASSOCIATION OF NIGERIA

ARM
INVESTMENT MANAGERS

AFEX deepening market intelligence



Thank You

AFEX